Tom Koutsoumpas
CEO, NPHI

Tom is a co-founder who currently serves as CEO of NPHI. He is a passionate, innovative executive dedicated to ensuring public and private healthcare organizations are prepared to meet the ongoing opportunities and challenges of health system transformation with a focus on high-quality patient care delivery. He leads several national organizations focused on advanced illness and hospice and palliative care and is a national advocate and expert on health care delivery and policy. He has emerged as a prominent leader on issues related to Medicare, elder care, advanced illness, and hospice care with a career that spans several decades, starting with various support at the U.S. Senate to advising on federal affairs at the Indiana Governor's Office to leading the development of a substantial federal and state presence for one of the nation's largest health care companies.

In addition to his role at NPHI, Tom has and continues to serve in numerous positions within the advanced illness, hospice, and palliative care movement (sector). Over the last five years, he served as President and CEO of Capital Caring Health, a Washington, DC-based non-profit provider of advanced illness, hospice, and palliative care services. He now holds the title of Chairman of the Board, where he continues to advise and guide the organization's strategy and leadership. Tom also co-founded and currently co-chairs the Coalition to Transform Advanced Care, a coalition of 170 organizations that share a vision of person-centered care for the seriously ill, focusing on developing care models that create a continuum of care and support for people with advanced illness.

Early in his career, he was instrumental in creating and developing the Medicare Hospice Benefit and working with stakeholders, HHS, and Congress to create and develop the Medicare Hospice Benefit and pass the Accountable Care Act, which expanded chronic disease management. He has also played a role in expanding the Medicare Advantage program.

He has drawn top-tier media attention. Most recently, he was interviewed and featured in the Wall Street Journal. The article "Tom Koutsoumpas Wants to Ease the Ordeal of Dying" took the reader through his journey and work with hospice and advanced illness. In the fall of 2022, he was named to the Modern Healthcare Top 300 Influential People in Healthcare list, honoring those recognized as the most influential individuals in the industry regarding leadership and impact. Tom co-authored *A Roadmap to Success: Transforming Advanced Illness Care in America* and the foreword to the publication, *Having Your Own Say: Getting the Right Care When It Matters Most* (2012) by Gundersen Health System and the Center for Health Transformation. During COVID, Hospice News ran a piece on his work at Capital Caring and NPHI, "Changemakers: Tom Koutsoumpas, CEO, Capital Caring Health."

Tom founded and serves as President of Healthsperien, LLC, a nationally-recognized health care policy consulting firm focused on federal and state regulatory and legislative policy analysis, advocacy, and implementation issues. Their mission is to accelerate responsible and sustainable healthcare system innovation and transformation to improve health outcomes for all, especially the most vulnerable.

Tom is a member of the Roundtable on Quality Care for People with Serious Illness in the Health and Medicine Division of the National Academy of Sciences, Engineering, and Medicine, which convenes experts in quality care for those with serious illnesses. Tom also serves as one of the leaders of the Project on Advanced Care at the Petrie-Flom Center for Health Law Policy, Biotechnology, and Bioethics at Harvard Law School.

Other notable accomplishments include serving as Senior Vice President and Founding Executive Director of the Mintz Levin Center for Health Law & Policy, a part of the Mintz Levin law firm. Tom served as Corporate Vice President of UnitedHealth Group, one of the nation's largest healthcare companies, where he oversaw Public & Government Affairs and implemented their inaugural Crisis Communications initiative. Additionally, at UnitedHealth Group, Tom oversaw federal and state government relations during the implementation of Part D, the passage of the Accountable Care Act, and the expansion of the Medicare Advantage program.

Tom served as Executive Vice President and Chief of Public Affairs at VITAS Healthcare Corporation and, before that, served as Senior Advisor and Executive Assistant/Federal Affairs to former Indiana Governor (and later Senator) Evan Bayh. He was a health policy advisor with the Health Practice Group of the Hogan Lovells law firm (formerly Hogan and Hartson law firm), where he contributed to creating and developing the Medicare Hospice Benefit. He began his career working in the United States Senate and served as an associate in public affairs for Burson Marsteller.

Tom received his Bachelor of Arts in American Studies from Georgetown University in Washington, D.C., attended Georgetown Law School, and serves on the Georgetown University Board of Regents.

Any press-related inquiries must go through Matt Wilkinson at mwilkinson@hospiceinnovations.org.