Sarah Sharp (she/her) Manager, Vendor Relations, NPHI

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Sarah Sharp serves as the Vendor Relations Manager for the National Partnership for Healthcare and Hospice Innovation. With a focus on fostering collaborative relationships, she manages the daily operations of the GPO and Preferred Vendor Program, ensuring the members we serve receive optimal benefits and services through strategic partnerships.

Sarah brings experience in NCQA & URAC Accreditation for health plans and MBHOs, strategic planning, large-scale program management, training & talent development, and marketing communications. She serves as a Managing Partner at HPS Consulting and strategic consultant to a clinically based software solution that targets people with unaddressed SDoH factors. Previously, Sarah was the Director of Training and Development at a Medicaid and Medicare health plan, also serving their in-house PBM. There she led the development of staff training, member & provider materials, and website design & content for Medicare, Medicaid, Exchange products, and the PBM. Her collaborative efforts extended to Fortune 500 companies and other organizations, guiding them in accelerating the performance of internal teams, business relationships, and product offerings.

Sarah holds a B.A. in International Studies with concentrations in Economics, Spanish, and Anthropology from Michigan State University.